

Diesel Light-duty Vehicles: Potential in the US Market

Robert Bosch Corporation Presentation to the CEC Committee
Workshop on Transportation Energy Demand Forecasts and Options to
Reduce Petroleum Fuel Use

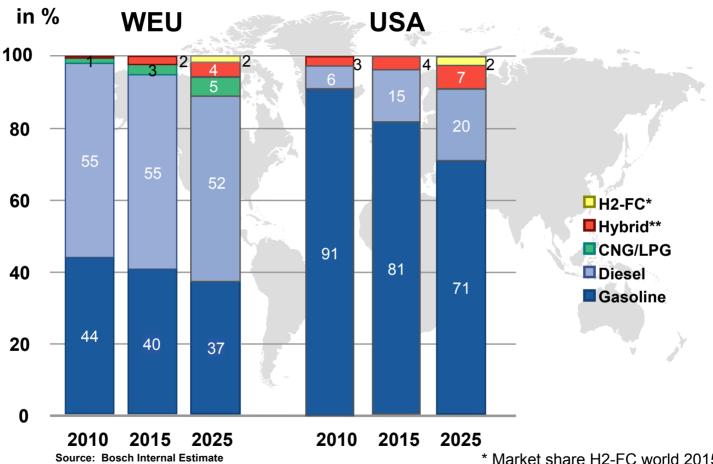
Docket 04-IEP-1A

Sacramento, CA May 17, 2005



Vehicle Powertrain Market Trends

Light Vehicle Market Share Sales by Powertrain Technology

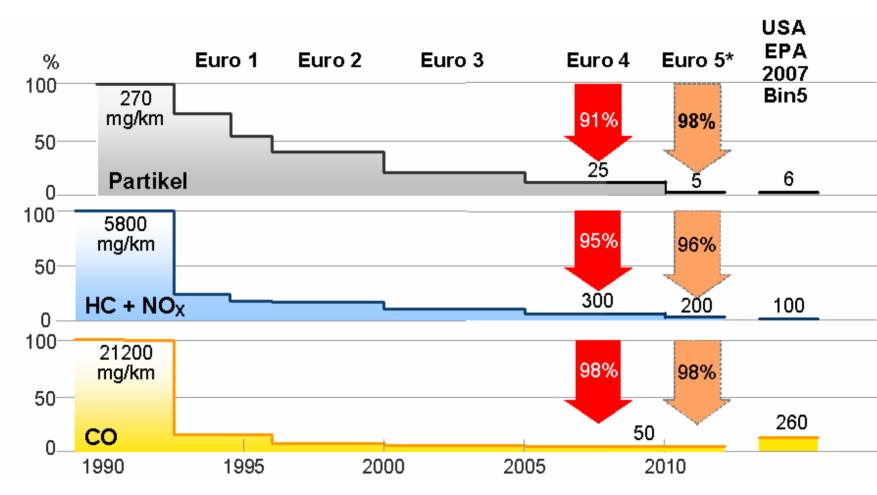


^{*} Market share H2-FC world 2015<0,5%

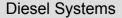
^{**} Only Mild and Strong HEVs



European Emission Development 1990 - 2010



* not defined yet; expected scenario





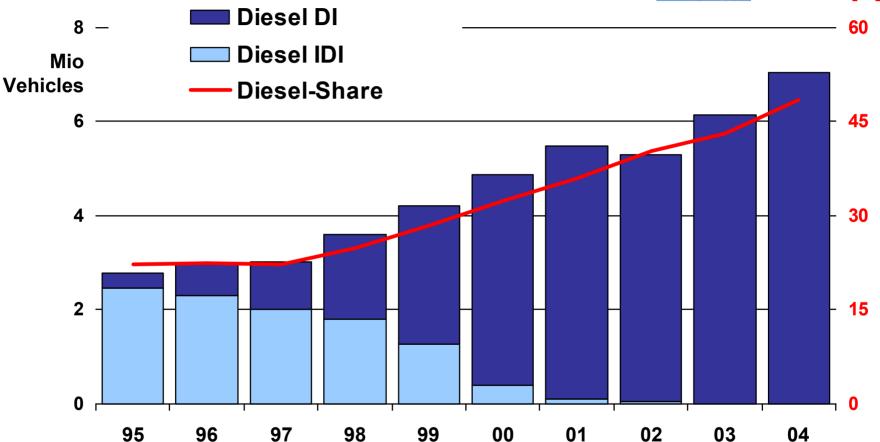


European Diesel Market Development

Registrations Pass. Cars in WEU



Diesel Share [%]



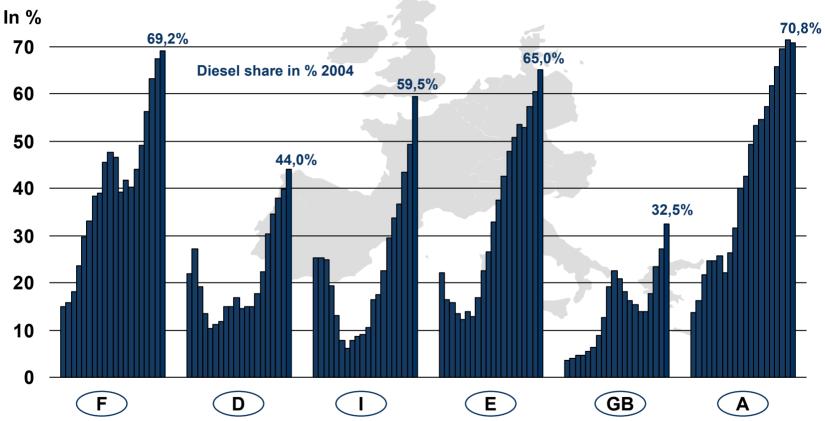
Diesel Systems



Diesel Passenger Cars Western Europe

Diesel Share PC Registrations 1985 – 2004





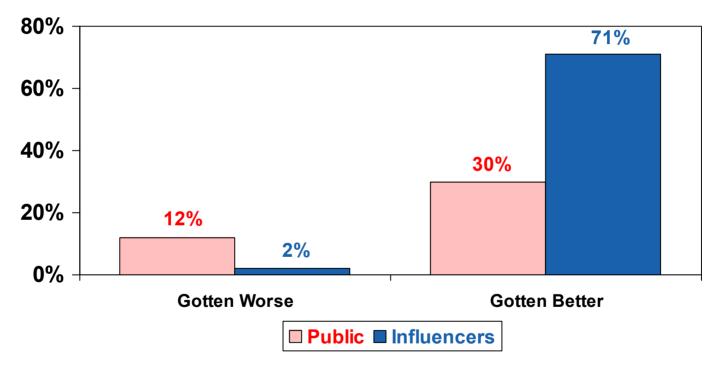
Source: Marketing Systems 03.2005





US Market Opinion

Related to the environment, Diesel has...



Source: Diesel Technology Forum 2003 Public Opinion Survey



Potential for Petroleum Reduction

There are many reasons why clean diesel must be considered as one of several paths to reducing California's use of petroleum:

- Clean diesel is ready today
- Fuel economy improvements are documented in the real world
- Operating costs are lower
- Emission levels are in check (and will be reduced as ultra-low sulfur diesel fuel becomes available in 2006, as it is in Europe today)
- The diesel fueling infrastructure exists (available in 42 percent of retail gasoline locations)
- Consumers want them.



CEC Workshop

Thank You

